SAMPLE ENTERPRISES
SOLUTIONS BUILT TO PERFORM

Proposal for Strategic Partnership between SAMPLE ENTERPRISES & OSANTS

OSANTS
METAL SOLUTIONS

CNC MACHINING

PRECISION COMPONENTS

FORGED STEEL COMPONENTS

ASSEMBLY OPERATIONS

GLOBAL SOURCING SOLUTIONS

1. WHY THE PARTNERSHIP MAKES SENSE

SAMPLE ENTERPRISES STRENGTHS

For over 75 years, Sample Enterprises has built a reputation for delivering high-quality metal components and assemblies to leading OEMs across the agricultural, construction, industrial, and transportation markets. Our engineering expertise, responsive customer service, advanced metal processing and fabrication capabilities, and commitment to quality make us an ideal partner for strategic global supply chain expansion.

KEY STRENGTHS

- Extensive metal processing capabilities
- CNC machining and turning
- Tube bending and forming
- Welding and fabrication expertise
- In-house engineering and design support
- ISO 9001:2015 certified quality systems
- Decades of experience and reliability
- Strong OEM relationships and reputation
- Responsive supply chain management

OSANTS STRENGTHS

OSANTS provides North American manufacturers with a complete global sourcing solution through audited manufacturing partners, engineering support, quality management, logistics coordination, and boots-on-the-ground supplier oversight throughout Asia. Since 2002, **OSANTS** has helped OEMs reduce costs while maintaining quality and supply chain reliability.

KEY STRENGTHS

- Global sourcing expertise
- Audited supplier network
- Metal fabrications
- Forgings and castings
- Machined components
- Electric motors and power transmission products
- Engineering and prototyping support
- Supplier quality audits
- International logistics management
- North American project management

2. COMPONENTS & ASSEMBLIES SAMPLE ENTERPRISES COULD SOURCE THROUGH OSANTS

PRECISION COMPONENTS

- Closed-die forgings
- Open-die forgings
- Investment castings
- Sand castings
- Iron castings
- Aluminum castings
- Steel castings
- Powder metal components

MACHINED PRODUCTS

- Transmission components
- Steering components
- Suspension components
- Engine components
- Housings
- Hubs
- Flanges
- Shafts
- Adapters
- Sprockets
- Custom machined parts

FABRICATIONS & ASSEMBLIES

- Welded assemblies
- Fabricated structures
- Mechanical subassemblies
- Hydraulic assemblies
- Power transmission assemblies
- Industrial equipment assemblies

SUGGESTED IMAGERY – EXAMPLES OF CAPABILITIES

FORGED GEARS

MACHINED SHAFTS

TRANSMISSION ASSEMBLIES

WELDED FABRICATIONS

QUALITY INSPECTION

ASSEMBLY LINE

SAMPLE ENTERPRISES
PRECISION. PERFORMANCE. PARTNERSHIP.

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OSANTS METAL SOLUTIONS

3. PARTNERSHIP BENEFITS

Strategic Advantages for SAMPLE ENTERPRISES

COST OPTIMIZATION

- Access competitive global manufacturing
- Lower total component costs
- Improved margin opportunities
- Expanded sourcing options

SUPPLY CHAIN DIVERSIFICATION

- Reduce dependence on single-region sourcing
- Develop secondary supplier strategies
- Improve continuity planning
- Increase sourcing flexibility

ENGINEERING SUPPORT

- Design assistance
- Value engineering opportunities
- Prototype development
- Manufacturing process optimization

QUALITY ASSURANCE

- Supplier qualification
- Production monitoring
- Inspection reporting
- Pre-shipment verification

BOOTS ON THE GROUND™

OSANTS Local Presence in Asia

OSANTS field engineers provide direct factory oversight throughout the sourcing process:

- Supplier Audits
- Production Monitoring
- Sample Validation
- Packaging Inspections
- Corrective Actions
- Shipping Verification
- Quality Reporting
- Delivery Coordination

This boots-on-the-ground approach significantly reduces sourcing risk while improving quality, communication, and delivery performance.

4. PROPOSED PARTNERSHIP MODEL

Strategic Sourcing Support Model

PHASE 1 OPPORTUNITY IDENTIFICATION
- Review SAMPLE spend categories
- Identify candidate components
- Evaluate sourcing feasibility

PHASE 2 SUPPLIER DEVELOPMENT
- Supplier matching
- Factory audits
- Technical reviews
- Quotation management

PHASE 3 VALIDATION
- Sample development
- Prototype approval
- PPAP support where required
- Production readiness review

PHASE 4 PRODUCTION LAUNCH
- Order placement
- Production monitoring
- Quality inspections
- Shipment coordination

PHASE 5 CONTINUOUS IMPROVEMENT
- Cost reduction initiatives
- Supplier performance reviews
- Engineering improvements
- Supply chain optimization

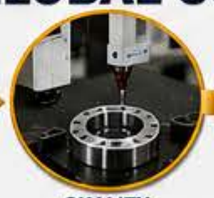
END-TO-END GLOBAL SOURCING PROCESS

ENGINEERING & PROTOTYPING

SUPPLIER SELECTION

QUOTATION & COST ANALYSIS

SAMPLE DEVELOPMENT



QUALITY VALIDATION

PRODUCTION OVERSIGHT

FINAL INSPECTION

LOGISTICS MANAGEMENT

DELIVERY SUPPORT

SUMMARY

Sample Enterprises has established itself as a trusted manufacturer of precision machined components and assemblies through decades of engineering excellence, quality performance, and customer commitment. By partnering with OSANTS, Sample Enterprises can gain access to a global network of audited manufacturers, specialized component suppliers, and cost-effective production resources while maintaining the quality and reliability its customers expect. Together, Sample Enterprises and OSANTS can build a scalable sourcing strategy that strengthens supply chain resilience, improves competitiveness, and supports future growth initiatives across automotive, heavy truck, agriculture, and industrial markets.

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ISO 9001:2015 | IATF 16949:2016 | AS 9100D | ISO 14001:2015 | OHSAS 18001:2007 | SUPPLIER AUDIT

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